

# Appropriations Project Request - Fiscal Year 2018-19

## For projects meeting the Definition of House Rule 5.14

1. Title of Project: Technology Foundation of the Americas ? eMerge Conference
2. Date of Submission: 11/14/2017
3. House Member Sponsor: Jason Brodeur  
Members Copied:

### 4. DETAILS OF AMOUNT REQUESTED:

- a. Has funding been provided in a previous state budget for this activity? Yes  
***If answer to 4a is ?No? skip 4b and 4c and proceed to 4d, Col. E***
- b. What is the most recent fiscal year the project was funded? 2017-18
- c. Were the funds provided in the most recent fiscal year subsequently vetoed? No
- d. Complete the following Project Request Worksheet to develop your request:

| FY:                | Input Prior Year Appropriation for this project<br>for FY 2017-18<br><i>(If appropriated in 2017-18 enter the<br/>appropriated amount, even if vetoed.)</i> |                               |   | Develop New Funds Request<br>for FY 2018-19<br><i>(Requests for additional RECURRING funds are prohibited.)</i> |  |   |
|--------------------|---|-------------------------------|---|---|--|---|
| Column:            | A   | B                             | C   | D   | E                                      | F   |
| Funds Description: | Prior Year Recurring Funds  | Prior Year Nonrecurring Funds | Total Funds Appropriated<br><br><i>(Recurring plus Nonrecurring:<br/>column A + column B)</i> | Recurring Base Budget<br><br><i>(Will equal non-vetoed amounts provided in Column A)</i>                        | <b>Additional Nonrecurring Request</b> | <b>TOTAL Nonrecurring plus Recurring Base Funds</b><br><br><i>(Will equal the amount from the Recurring base in Column D plus the Additional Nonrecurring Request in Column E.)</i> |
| Input Amounts:     |   | 500,000                       | 500,000   |   | 1,000,000                              | 1,000,000   |

5. Are funds for this issue requested in a state agency's Legislative Budget Request submitted for FY 2018-19? No
  - 5a. If yes, which state agency?
  - 5b. If no, which is the most appropriate state agency to place an appropriation for the issue being requested? Department of Economic Opportunity
  - 5c. Has the appropriate state agency for administering the funding, if the request were appropriated, been contacted? Yes
  - 5d. Describe penalties for failing to meet deliverables or performance measures which the agency should provide in its contract to administer the funding if appropriated.  
The penalty is withholding of funds until deliverables met and a late charge against the funds for each day until requirements are met

6. Requester:

- a. Name: Xavier Gonzalez
- b. Organization: Technology Foundation of the Americas
- c. Email: xgonzalez@emergeamericas.org
- d. Phone #: (305)340-2589

7. Contact for questions about specific technical or financial details about the project:

- a. Name: Xavier Gonzalez
- b. Organization: Technology Foundation of the Americas
- c. Email: xgonzalez@emergeamericas.org
- d. Phone #: (305)340-2589

8. Is there a registered lobbyist working to secure funding for this project?

- a. Name: Mike Abrams
- b. Firm: Ballard Partners
- c. Email: mike@ballardfl.com
- d. Phone #: (305)904-4083

9. Organization or Name of entity receiving funds:

- a. Name: Technology Foundation of the Americas
- b. County (County where funds are to be expended): Miami-Dade
- c. Service Area (Counties being served by the service(s) provided with funding): Miami-Dade

10. What type of organization is the entity that will receive the funds? (Select one)

- For Profit
- Non Profit 501(c) (3)
- Non Profit 501(c) (4)
- Local Government
- University or College
- Other (Please describe)

11. What is the specific purpose or goal that will be achieved by the funds being requested?

The eMerge Americas Conference is a 2-day international technology conference that takes place in Miami. The Conference serves to connect innovators and technological advancements as well as advance trade between Florida and emerging markets in Central, South America. The funds will be expended on operational expenses, including promotion of the event, logistics and speakers.

12. Provide specific details on how funds will be spent. (Select all that apply)

| Spending Category  | Description   | Nonrecurring<br>(Should equal 4d, Col. E) Enter ?0? if<br>request is zero for the category |
|--|---|--|
| Administrative Costs:  |   |  |
| <input checked="" type="checkbox"/> a. Executive Director/Project Head Salary and Benefits | CEO Salary  | 150,000  |
| <input type="checkbox"/> b. Other Salary and Benefits                                      |   |  |
| <input type="checkbox"/> c. Expense/Equipment/Travel/Supplies/Other                        |   |  |
| <input type="checkbox"/> d. Consultants/Contracted Services/Study                          |   |  |
| Operational Costs:   |   |  |
| <input type="checkbox"/> e. Salaries and Benefits  |   |  |
| <input checked="" type="checkbox"/> f. Expenses/Equipment/Travel/Supplies/Other            | A/V Services, Registration Services,<br>Registration Supplies, Sales<br>Prospecting Travel, Marketing | 750,000  |
| <input checked="" type="checkbox"/> g. Consultants/Contracted Services/Study               | Meeting Planner, Special Projects<br>Contractor, Temporary Staff                                      | 100,000  |
| Fixed Capital Construction/Major Renovation:   |   |  |
| <input type="checkbox"/> h. Construction/Renovation/Land/Planning Engineering              |   |  |
| <b>TOTAL</b>   |   | <b>1,000,000</b>   |

13. For the Fixed Capital Costs requested with this issue (In Question 12, category ?h. Fixed Capital Outlay? was selected), what type of ownership will the facility be under when complete? (Select one correct option)

N/A

14. Is the project request an information technology project?

No

15. Is there any documented show of support for the requested project in the community including public hearings, letters of support, major organizational backing, or other expressions of support?

No

16. Has the need for the funds been documented by a study, completed by an independent 3rd party, for the area to be served?

No

17. Will the requested funds be used directly for services to citizens?

No

18. What benefits or outcomes will be realized by the expenditure of funds requested? (Select each Benefit/Outcome that applies)

| Benefit or Outcome  | Provide a specific measure of the benefit or outcome | Describe the method for measuring level of benefit |
|---|--|--|
| <input type="checkbox"/> Improve physical health  |  |  |
| <input type="checkbox"/> Improve mental health  |  |  |
| <input type="checkbox"/> Enrich cultural experience   |  |  |
| <input type="checkbox"/> Improve agricultural production/promotion/education                  |  |  |
| <input type="checkbox"/> Improve quality of education   |  |  |
| <input type="checkbox"/> Enhance/preserve/improve environmental or fish and wildlife quality  |  |  |
| <input type="checkbox"/> Protect the general public from harm (environmental, criminal, etc.) |  |  |

|  |   |  |
|--|---|--|
| <input type="checkbox"/> Improve transportation conditions                       |   |  |
| <input checked="" type="checkbox"/> Increase or improve economic activity        | Exhibiting companies are looking for talent at the event ? entrepreneurs looking for investment and customers ? contract with Miami Beach Convention Center | Number of attendees, investments in startups one year post event |
| <input checked="" type="checkbox"/> Increase tourism                             | eMerge brings 13,000+ persons to Miami Beach annually ? hotel block ? occupancy tax ? food & beverage   | Hotel room pick up and Registration statistics                   |
| <input type="checkbox"/> Create specific immediate job opportunities             |   |  |
| <input type="checkbox"/> Enhance specific individual?s economic self sufficiency |   |  |
| <input type="checkbox"/> Reduce recidivism                                       |   |  |
| <input type="checkbox"/> Reduce substance abuse                                  |   |  |
| <input type="checkbox"/> Divert from Criminal/Juvenile justice system            |   |  |
| <input type="checkbox"/> Improve wastewater management                           |   |  |
| <input type="checkbox"/> Improve stormwater management                           |   |  |
| <input type="checkbox"/> Improve groundwater quality                             |   |  |
| <input type="checkbox"/> Improve drinking water quality                          |   |  |
| <input type="checkbox"/> Improve surface water quality                           |   |  |
| <input type="checkbox"/> Other (Please describe):                                |   |  |

19. Provide the total cost of the project for FY 2018-19 from all sources of funding (Enter ?0? if amount is zero):

| Type of Funding | Amount | Percent of Total | Are the other sources of funds guaranteed in writing? |
|-----------------|--------|------------------|---|
|                 |        |                  |   |

|  |                  |             |     |
|--|------------------|-------------|-----|
| 1. Amount Requested from the State in this Appropriations Project Request: | 1,000,000        | 100.0%      | N/A |
| 2. Federal:  | 0                | 0.0%        | No  |
| 3. State: (Excluding the requested Total Amount in #4d, Column F)          | 0                | 0.0%        | No  |
| 4. Local:  | 0                | 0.0%        | No  |
| 5. Other:  | 0                | 0.0%        | No  |
| <b>TOTAL</b>   | <b>1,000,000</b> | <b>100%</b> |     |

20. Is this a multi-year project requiring funding from the state for more than one year?

Yes

20a. How much state funding would be requested after 2018-19 over the next 5 years?

- <1M
- 1-3M
- >3-10M
- >10M

20b. How many additional years of state support do you expect to need for this project?

- 1 year
- 2 years
- 3 years
- 4 years
- >= 5 years

20c. What is the total project cost for all years including all federal, local, state, and any other funds? Select the single answer which best describes the total project cost. If funds requested are for ongoing services or for recurring activities, select ?ongoing activity?.

- ongoing activity ? no total cost
- <1M
- 1-3M
- >3-10M

⊙>10M