

# Appropriations Project Request - Fiscal Year 2020-21

## For projects meeting the Definition of House Rule 5.14

1. Title of Project: Florida Work Ready Initiative
2. Date of Submission: 11/13/2019
3. House Member Sponsor: Jayer Williamson  
Members Copied:

### 4. DETAILS OF AMOUNT REQUESTED:

- a. Has funding been provided in a previous state budget for this activity? No  
***If answer to 4a is "No" skip 4b and 4c and proceed to 4d, Col. E***
- b. What is the most recent fiscal year the project was funded?
- c. Were the funds provided in the most recent fiscal year subsequently vetoed?
- d. Complete the following Project Request Worksheet to develop your request:

FY:	Input Prior Year Appropriation for this project for FY 2019-20 <i>(If appropriated in 2019-20 enter the appropriated amount, even if vetoed.)</i>			Develop New Funds Request for FY 2020-21 <i>(Requests for additional RECURRING funds are prohibited.)</i>		
Column:	A	B	C	D	E	F
Funds Description:	Prior Year Recurring Funds	Prior Year Nonrecurring Funds	Total Funds Appropriated  <i>(Recurring plus Nonrecurring: column A + column B)</i>	Recurring Base Budget  <i>(Will equal non-vetoed amounts provided in Column A)</i>	<b>Additional Nonrecurring Request</b>	<b>TOTAL Nonrecurring plus Recurring Base Funds</b>  <i>(Will equal the amount from the Recurring base in Column D plus the Additional Nonrecurring Request in Column E.)</i>
Input Amounts:					2,000,000	2,000,000

5. Are funds for this issue requested in a state agency's Legislative Budget Request submitted for FY 2020-21? No
  - 5a. If yes, which state agency?
  - 5b. If no, which is the most appropriate state agency to place an appropriation for the issue being requested? Department of Economic Opportunity
  - 5c. Has the appropriate state agency for administering the funding, if the request were appropriated, been contacted? Yes
  - 5d. Describe penalties for failing to meet deliverables or performance measures which the agency should provide in its contract to administer the funding if appropriated.  
Require partial repayment of funds.

6. Requester:

- a. Name: Amy Healy
- b. Organization: ACT Inc.
- c. Email: amy.healy@act.org
- d. Phone #: (908)305-1400

7. Contact for questions about specific technical or financial details about the project:

- a. Name: Amy Healy
- b. Organization: ACT Inc.
- c. Email: amy.healy@act.org
- d. Phone #: (908)305-1400

8. Is there a registered lobbyist working to secure funding for this project?

- a. Name: Greg Black
- b. Firm: Black Consulting LLC
- c. Email: greg@blackconsultingllc.com
- d. Phone #: (850)509-8022

9. Organization or Name of entity receiving funds:

- a. Name: Florida Department of Economic Opportunity
- b. County (County where funds are to be expended): Statewide
- c. Service Area (Counties being served by the service(s) provided with funding): Statewide

10. What type of organization is the entity that will receive the funds? (Select one)

- For Profit
- Non Profit 501(c) (3)
- Non Profit 501(c) (4)
- Local Government
- University or College
- Other (Please describe) State Agency

11. What is the specific purpose or goal that will be achieved by the funds being requested?

Alleviate employer skill gaps for Florida employers using workforce assessments, job profiling, and curriculum; boost attainment of credentials and degrees by profiling and aligning skill standards; boost economic development competitiveness and create sustainability through implementation of a workforce-ready ecosystem ; help employers create a more efficient recruitment and retention pipeline for prospective employees.

12. Provide specific details on how funds will be spent. (Select all that apply)

Spending Category	Description	Nonrecurring (Should equal 4d, Col. E) Enter "0" if request is zero for the category
Administrative Costs:		
<input type="checkbox"/> a. Executive Director/Project Head Salary and Benefits		
<input type="checkbox"/> b. Other Salary and Benefits		
<input checked="" type="checkbox"/> c. Expense/Equipment/Travel/Supplies/Other	Workforce assessments and curriculum	1,250,000
<input checked="" type="checkbox"/> d. Consultants/Contracted Services/Study	Workforce-ready ecosystem implementation, including onboarding, training, and job profiling; may include effectiveness/ROI study.	750,000
Operational Costs:		
<input type="checkbox"/> e. Salaries and Benefits		
<input type="checkbox"/> f. Expenses/Equipment/Travel/Supplies/Other		
<input type="checkbox"/> g. Consultants/Contracted Services/Study		
Fixed Capital Construction/Major Renovation:		
<input type="checkbox"/> h. Construction/Renovation/Land/Planning Engineering		
<b>TOTAL</b>		<b>2,000,000</b>

13. For the Fixed Capital Costs requested with this issue (In Question 12, category "h. Fixed Capital Outlay" was selected), what type of ownership will the facility be under when complete? (Select one correct option)

For Profit

Non Profit 501(c) (3)

Non Profit 501(c) (4)

Local Government (e.g., police, fire or local government buildings, local roads, etc.)

State agency owned facility (For example: college or university facility, buildings for public schools, roads in the state transportation system, etc.)

Other (Please describe)

14. Is the project request an information technology project?

No

15. Is there any documented show of support for the requested project in the community including public hearings, letters of support, major organizational backing, or other expressions of support?

Yes

15a. Please Describe:

ite Selection Magazine use ACT's WorkKeys/NCRC data to to track workforce readiness and rank its Most Competitive States:  
<https://siteselection.com/issues/2019/jan/state-of-the-states-2019.cfm>; Florida Council of 100 "Project Sunrise" Report, 2019;

16. Has the need for the funds been documented by a study, completed by an independent 3rd party, for the area to be served?

Yes

16a. Please Describe:

New Options New Mexico Employer Return on Investment Survey; Skilled Iowa ACT NCRC Employment and Wage Outcome Report; Indiana ACT WorkKeys Employment and Wage Outcome Study; Ohio G\*Stars ACT NCRC and Employment Outcomes Study; Southwest Missouri Workforce Investment Board ACT NCRC and Workforce Outcomes; Schmidt & Scharf Review of ACT WorkKeys;  
<https://www.act.org/content/dam/act/unsecured/documents/5350-Research-Report-2016-4-A-Summary-of-ACT-WorkKeys-Validation-Research.pdf>

17. Will the requested funds be used directly for services to citizens?

Yes

17a. What are the activities and services that will be provided to meet the purpose of the funds?

Preparation, curriculum, and assessment of students and transitioning adults to prepare for increased skill demands of employers

17b. Describe the direct services to be provided to the citizens by the funding requested.

The Department of Economic Opportunity will contract with a nationally recognized workforce education assessment provider to provide Florida citizens preparation, curriculum, and assessment of students and transitioning adults to prepare for increased skill demands of employers via regional CareerSource centers and other entities as contracted by any state agencies that choose to purchase off of the state contract. Upon completion of all workforce assessments, test completers will receive a nati

17c. Describe the target population to be served (i.e., "the majority of the funds requested will serve these target populations or groups.").

Select all that apply to the target population:

- Elderly persons
- Persons with poor mental health
- Persons with poor physical health
- Jobless persons
- Economically disadvantaged persons
- At-risk youth
- Homeless
- Developmentally disabled
- Physically disabled
- Drug users (in health services)
- Preschool students
- Grade school students
- High school students
- University/college students
- Currently or formerly incarcerated persons
- Drug offenders (in criminal Justice)
- Victims of crime
- General (The majority of the funds will benefit no specific group)
- Other (Please describe)

17d. How many in the target population are expected to be served?

- < 25
- 25-50
- 51-100
- 101-200

- 201-400
- 401-800
- ⊙>800

18. What benefits or outcomes will be realized by the expenditure of funds requested? (Select each Benefit/Outcome that applies)

Benefit or Outcome	Provide a specific measure of the benefit or outcome	Describe the method for measuring level of benefit
<input type="checkbox"/> Improve physical health		
<input type="checkbox"/> Improve mental health		
<input type="checkbox"/> Enrich cultural experience		
<input type="checkbox"/> Improve agricultural production/promotion/education		
<input checked="" type="checkbox"/> Improve quality of education	1. Increase cognitive skills of Florida's workforce 2. Improve associates degree completions and GPA of workforce-credentialed students and adults 3. Employment, retention, and earnings gain metrics in WIOA	1. Workforce assessments 2. Workforce assessments and post-secondary data 3. Workforce assessments and labor data
<input type="checkbox"/> Enhance/preserve/improve environmental or fish and wildlife quality		
<input type="checkbox"/> Protect the general public from harm (environmental, criminal, etc.)		
<input type="checkbox"/> Improve transportation conditions		
<input checked="" type="checkbox"/> Increase or improve economic activity	1. Increase responsiveness of site selection consultants and investors to certified counties as workforce-ready ecosystem	1. Better than 82% national average, measured through survey
<input type="checkbox"/> Increase tourism		

<input checked="" type="checkbox"/> Create specific immediate job opportunities	1. Complete workforce job profiles for Florida's Top 10 priority job titles with at least five employers per year of funding	1. Deliverable
<input checked="" type="checkbox"/> Enhance specific individual's economic self sufficiency	1. Increase earnings of Floridians based on cognitive levels of nationally-recognized workforce readiness certificate	1. Correlations between workforce assessment levels and WIOA performance data
<input checked="" type="checkbox"/> Reduce recidivism	1. Reduce recidivism of justice involved individuals by providing workforce-ready curriculum training and workforce assessments as they prepare for life after incarceration 2. Increasing the Entered Employment rate for individuals after incarceration	1. Recidivism data from Florida Dept. of Corrections 2. Entered Employment data from statewide WIOA performance rosters
<input type="checkbox"/> Reduce substance abuse		
<input checked="" type="checkbox"/> Divert from Criminal/Juvenile justice system	1. Workforce assessment/nationally recognized workforce readiness certificate as alternative sentencing measure to divert	1. Incarceration rates of juveniles from FDOC
<input type="checkbox"/> Improve wastewater management		
<input type="checkbox"/> Improve stormwater management		
<input type="checkbox"/> Improve groundwater quality		
<input type="checkbox"/> Improve drinking water quality		
<input type="checkbox"/> Improve surface water quality		
<input type="checkbox"/> Other (Please describe):		

19. Provide the total cost of the project for FY 2020-21 from all sources of funding (Enter "0" if amount is zero):

Type of Funding	Amount	Percent of Total	Are the other sources of funds guaranteed in writing?
1. Amount Requested from the State in this Appropriations Project Request:	2,000,000	100.0%	N/A
2. Federal:	0	0.0%	No
3. State: (Excluding the requested Total Amount in #4d, Column F)	0	0.0%	No
4. Local:	0	0.0%	No
5. Other:	0	0.0%	No
<b>TOTAL</b>	<b>2,000,000</b>	<b>100%</b>	

20. Is this a multi-year project requiring funding from the state for more than one year?

No