

Appropriations Project Request - Fiscal Year 2020-21

For projects meeting the Definition of House Rule 5.14

1. Title of Project: St. Petersburg College - Industrial Workforce Business Incubator
2. Date of Submission: 11/13/2019
3. House Member Sponsor: Ben Diamond
Members Copied:

4. DETAILS OF AMOUNT REQUESTED:

- a. Has funding been provided in a previous state budget for this activity? No
If answer to 4a is "No" skip 4b and 4c and proceed to 4d, Col. E
- b. What is the most recent fiscal year the project was funded?
- c. Were the funds provided in the most recent fiscal year subsequently vetoed?
- d. Complete the following Project Request Worksheet to develop your request:

FY:	Input Prior Year Appropriation for this project for FY 2019-20 <i>(If appropriated in 2019-20 enter the appropriated amount, even if vetoed.)</i>			Develop New Funds Request for FY 2020-21 <i>(Requests for additional RECURRING funds are prohibited.)</i>		
Column:	A	B	C	D	E	F
Funds Description:	Prior Year Recurring Funds	Prior Year Nonrecurring Funds	Total Funds Appropriated <i>(Recurring plus Nonrecurring: column A + column B)</i>	Recurring Base Budget <i>(Will equal non-vetoed amounts provided in Column A)</i>	Additional Nonrecurring Request	TOTAL Nonrecurring plus Recurring Base Funds <i>(Will equal the amount from the Recurring base in Column D plus the Additional Nonrecurring Request in Column E.)</i>
Input Amounts:					736,700	736,700

5. Are funds for this issue requested in a state agency's Legislative Budget Request submitted for FY 2020-21? No
 - 5a. If yes, which state agency?
 - 5b. If no, which is the most appropriate state agency to place an appropriation for the issue being requested? Department of Education
 - 5c. Has the appropriate state agency for administering the funding, if the request were appropriated, been contacted? No
 - 5d. Describe penalties for failing to meet deliverables or performance measures which the agency should provide in its contract to administer the funding if appropriated.
Revert funds back to the state.

6. Requester:

- a. Name: Tonjua Williams
- b. Organization: St. Petersburg College
- c. Email: Williams.tonjua@spcollege.edu
- d. Phone #: (727)501-3305

7. Contact for questions about specific technical or financial details about the project:

- a. Name: Rod Davis
- b. Organization: St. Petersburg College
- c. Email: davis.rod@spcollege.edu
- d. Phone #: (727)712-5720

8. Is there a registered lobbyist working to secure funding for this project?

- a. Name: Eired Eddy
- b. Firm: St. Petersburg College
- c. Email: eddy.eired@spcollege.edu
- d. Phone #: (813)714-9324

9. Organization or Name of entity receiving funds:

- a. Name: St. Petersburg College
- b. County (County where funds are to be expended): Pinellas
- c. Service Area (Counties being served by the service(s) provided with funding): Hillsborough, Pasco, Pinellas

10. What type of organization is the entity that will receive the funds? (Select one)

- For Profit
- Non Profit 501(c) (3)
- Non Profit 501(c) (4)
- Local Government
- University or College
- Other (Please describe)

11. What is the specific purpose or goal that will be achieved by the funds being requested?

The population growth in north Pinellas, Pasco, and Hillsborough Counties has been increasing at a very rapid rate. Because of this growth, industry is also on the rise and with the increase in industry comes the need for a well-trained workforce. The SPC Tarpon Springs campus is in a well-positioned location to align with Community and Industry needs. The creation of an Industrial Workforce Incubator on campus would allow for SPC/Tarpon to meet the growing needs of our community.

12. Provide specific details on how funds will be spent. (Select all that apply)

Spending Category	Description	Nonrecurring (Should equal 4d, Col. E) Enter "0" if request is zero for the category
Administrative Costs:		
<input type="checkbox"/> a. Executive Director/Project Head Salary and Benefits		
<input type="checkbox"/> b. Other Salary and Benefits		
<input type="checkbox"/> c. Expense/Equipment/Travel/Supplies/Other		
<input type="checkbox"/> d. Consultants/Contracted Services/Study		
Operational Costs:		
<input checked="" type="checkbox"/> e. Salaries and Benefits	(2) full-time Industry and Business Incubator Coordinators. Each coordinator @ \$50,000 each (salary plus benefits). Totaling \$100,000. Sustainability for position will be based on industry support and participation. In addition, these positions will work along side of industry and college staff to create a pipeline.	100,000
<input checked="" type="checkbox"/> f. Expenses/Equipment/Travel/Supplies/Other	Technology/equipment (not in cost of construction) \$10,190 (2.0%), and	24,890

	equipment and furnishings \$14,700.	
<input type="checkbox"/> g. Consultants/Contracted Services/Study		
Fixed Capital Construction/Major Renovation:		
<input checked="" type="checkbox"/> h. Construction/Renovation/Land/Planning Engineering	Construction cost of 1,755sg/\$509,500 and the architect/engineering fees \$40,760 (8.0%), pre-construction services, \$2,751 (.54%), FL building code/on-site rep and threshold inspection \$7,643 (1.5%), testing/surveys \$7,643 (1.5%), adver. security access control \$5,095 (1.0%), owners contingency \$38,418 (7.54%)	611,810
TOTAL		736,700

13. For the Fixed Capital Costs requested with this issue (In Question 12, category "h. Fixed Capital Outlay" was selected), what type of ownership will the facility be under when complete? (Select one correct option)

- For Profit
- Non Profit 501(c) (3)
- Non Profit 501(c) (4)
- Local Government (e.g., police, fire or local government buildings, local roads, etc.)
- State agency owned facility (For example: college or university facility, buildings for public schools, roads in the state transportation system, etc.)
- Other (Please describe)

14. Is the project request an information technology project?

No

15. Is there any documented show of support for the requested project in the community including public hearings, letters of support, major organizational backing, or other expressions of support?

Yes

15a. Please Describe:

Yes, we have letters of support from various community partners that support the commitment to train and assist in workforce development in the North County area. Also, SPC has research that continues to support the growth and need for this proposal in the North Pinellas and Tri-County area.

16. Has the need for the funds been documented by a study, completed by an independent 3rd party, for the area to be served?

Yes

16a. Please Describe:

Several articles have been published recently regarding the growth and diversity of North Pinellas and Southwest Pasco counties. Technical School Coming to East Pasco County in 2022 (July 2019). Pasco County adding hundreds of seats to cope with Growth (July 2019). Workshop set for next Pasco schools rezoning efforts – (Aug. 2019). Pasco County schools Plan expansions to cope with growth (July, 2019). Eight Pasco Schools will start the year with new principals – (July, 2019).

17. Will the requested funds be used directly for services to citizens?

Yes

17a. What are the activities and services that will be provided to meet the purpose of the funds?

The 2-tier incubator will serve industry, students & the community by creating business partnerships with SPC. The Industrial Lab section will focus on training for high wage jobs in the area. The Business Incubator section will be a co-working space that supports local entrepreneurs with the help of a board of current business & industry leaders. The project will increase awareness of what SPC offers & provide a conduit between students & workforce to showcase certification opportunities.

17b. Describe the direct services to be provided to the citizens by the funding requested.

Coordinators will work with SPC to screen & assess students' jobs, training & future needs & develop individualized career plans. They (along with SPC Advisors) will actively engage students in individual & group workforce sessions. Coordinators will also help support industry & community needs by being stewards & gatekeepers of the lab space. The project will increase awareness of what SPC currently offers & provide a conduit between students & workforce to showcase certification opportunities.

17c. Describe the target population to be served (i.e., "the majority of the funds requested will serve these target populations or groups.").

Select all that apply to the target population:

- Elderly persons
- Persons with poor mental health
- Persons with poor physical health
- Jobless persons

- Economically disadvantaged persons
- At-risk youth
- Homeless
- Developmentally disabled
- Physically disabled
- Drug users (in health services)
- Preschool students
- Grade school students
- High school students
- University/college students
- Currently or formerly incarcerated persons
- Drug offenders (in criminal Justice)
- Victims of crime
- General (The majority of the funds will benefit no specific group)
- Other (Please describe): More internships in the community and opportunities for students to volunteer; Civic-engagement.

17d. How many in the target population are expected to be served?

- < 25
- 25-50
- 51-100
- 101-200
- 201-400
- 401-800
- >800

18. What benefits or outcomes will be realized by the expenditure of funds requested? (Select each Benefit/Outcome that applies)

Benefit or Outcome	Provide a specific measure of the benefit or outcome	Describe the method for measuring level of benefit
<input type="checkbox"/> Improve physical health		
<input type="checkbox"/> Improve mental health		
<input type="checkbox"/> Enrich cultural experience		
<input type="checkbox"/> Improve agricultural production/promotion/education		

<input checked="" type="checkbox"/> Improve quality of education	The project goal is to increase the number of students in the north Pinellas, South Pasco, and northeast Hillsborough County area interested in high wage skilled jobs.	SPC will measure the number of students in industry certifications in the areas of computer/technology, health, construction, and manufacturing.
<input type="checkbox"/> Enhance/preserve/improve environmental or fish and wildlife quality		
<input type="checkbox"/> Protect the general public from harm (environmental, criminal, etc.)		
<input type="checkbox"/> Improve transportation conditions		
<input checked="" type="checkbox"/> Increase or improve economic activity	SPC has been a proven leader in the Pinellas County area with a plethora of community, business, and alumni support willing to hire our graduates.	SPC students who complete the program will be monitored by creating a pipeline process that will align graduation metrics with specific employment. SPC will work with business leaders to graduate, train, and retrain workers with a particular industry and workforce needs.
<input type="checkbox"/> Increase tourism		
<input checked="" type="checkbox"/> Create specific immediate job opportunities	SPC will work with community partners already established and those who have immediate positions in the industries related to computer/technology, health, construction, and manufacturing.	Successful metrics and outcomes of partnership pipelines will be measured on the number of specific job openings that are filled with SPC graduates.
<input checked="" type="checkbox"/> Enhance specific individual's economic self sufficiency	SPC's proven community and track record will allow graduates the ability to not only possess the certification but the ability to gain access to other	The rich program history of SPC academic curriculum and industry certifications can provide programs that will attract industry leaders, quality programming, and successful

	higher education programs.	graduation of students ready to serve industry needs.
<input type="checkbox"/> Reduce recidivism		
<input type="checkbox"/> Reduce substance abuse		
<input type="checkbox"/> Divert from Criminal/Juvenile justice system		
<input type="checkbox"/> Improve wastewater management		
<input type="checkbox"/> Improve stormwater management		
<input type="checkbox"/> Improve groundwater quality		
<input type="checkbox"/> Improve drinking water quality		
<input type="checkbox"/> Improve surface water quality		
<input type="checkbox"/> Other (Please describe):		

19. Provide the total cost of the project for FY 2020-21 from all sources of funding (Enter "0" if amount is zero):

Type of Funding	Amount	Percent of Total	Are the other sources of funds guaranteed in writing?
1. Amount Requested from the State in this Appropriations Project Request:	736,700	91.3%	N/A
2. Federal:	0	0.0%	No
3. State: (Excluding the requested Total Amount in #4d, Column F)	0	0.0%	No
4. Local:	0	0.0%	No
5. Other:	70,000	8.7%	Yes
TOTAL	806,700	100%	

20. Is this a multi-year project requiring funding from the state for more than one year?

No