



Gaming Control Subcommittee

**Monday, January 27, 2020
1:00 PM – 3:00 PM
Webster Hall (212 Knott)**

Meeting Packet

Committee Meeting Notice

HOUSE OF REPRESENTATIVES

Gaming Control Subcommittee

Start Date and Time: Monday, January 27, 2020 01:00 pm
End Date and Time: Monday, January 27, 2020 03:00 pm
Location: Webster Hall (212 Knott)
Duration: 2.00 hrs

Consideration of the following bill(s):

HB 991 Lottery Games by Robinson

Pursuant to rule 7.11, the deadline for amendments to bills on the agenda by non-appointed members shall be 6:00 p.m., Friday, January 24, 2020.

By Request of Chair Santiago, Gaming Control Subcommittee members are asked to have amendments to bills on the agenda submitted to staff by 6:00 p.m., Friday, January 24, 2020.

NOTICE FINALIZED on 01/23/2020 4:13PM by Harrell.Lindsey



The Florida House of Representatives

Commerce Committee

Gaming Control Subcommittee

**Jose Oliva
Speaker**

**David Santiago
Chair**

Meeting Agenda

**Monday, January 27, 2020
1:00 pm – 3:00 pm
Webster Hall (212 Knott)**

- I. Call to Order / Roll Call**
- II. Opening Remarks**
- III. HB 991 Lottery Games by Robinson**
- IV. Closing Remarks**
- V. Adjournment**

HOUSE OF REPRESENTATIVES STAFF ANALYSIS

BILL #: HB 991 Lottery Games
SPONSOR(S): Robinson
TIED BILLS: IDEN./SIM. BILLS: SB 1318

Table with 4 columns: REFERENCE, ACTION, ANALYST, STAFF DIRECTOR or BUDGET/POLICY CHIEF. Row 1: 1) Gaming Control Subcommittee, ANALYST: Salter, STAFF DIRECTOR: Barry.

SUMMARY ANALYSIS

Gambling is generally prohibited and illegal in Florida. However, in 1986, Florida voters adopted a constitutional amendment authorizing the creation of the Department of the Lottery (Lottery). Since that time, the Florida Lottery has grown into one of the largest state-run lotteries in the country, with annual sales exceeding \$7.1 billion in fiscal year 2018-2019. Lottery tickets can be purchased at over 13,000 retail locations throughout Florida.

Current law does not require the Lottery to inform customers who purchase lottery tickets of the risks associated with gambling, including the potential for compulsive or addictive behavior. However, the Lottery encourages customers to "Play Responsibly" and widely advertises a toll-free phone number for a referral service to assist people with gambling problems.

The bill amends current law by directing the Lottery to contractually require vendors to place the following message prominently on all lottery tickets: "PLAY RESPONSIBLY." The bill requires the Lottery to provide the same message in all advertisements or promotions of lottery games, including those on television, the Internet, print, and the radio.

The bill expressly prohibits the player's use of electronic devices in playing lottery games. The bill prohibits the Lottery from conducting a lottery game in which the winner is chosen on the basis of the activities or outcomes of one or more sporting events. The bill requires \$500,000 annually from the Lottery's Operating Trust Fund to be allocated toward preventing compulsive and addictive gambling.

The bill may have a fiscal impact on state or local government.

The bill provides for an effective date of July 1, 2020.

FULL ANALYSIS

I. SUBSTANTIVE ANALYSIS

A. EFFECT OF PROPOSED CHANGES:

Current Situation

General Overview of Lottery in Florida

In general, gambling is illegal in Florida.¹ Chapter 849, F.S., prohibits keeping a gambling house,² running a lottery,³ or the manufacture, sale, lease, play, or possession of slot machines.⁴ Certain exceptions have been authorized, with restrictions on permitted locations, operators, and prizes, including penny-ante games,⁵ bingo,⁶ cardrooms,⁷ charitable drawings,⁸ game promotions (sweepstakes),⁹ and bowling tournaments.¹⁰ In addition, Chapters 550 and 551, F.S., respectively, authorize pari-mutuel wagering on certain live events at licensed facilities and slot machine gaming at specified locations.

Section 7 of Article X of the Florida Constitution provides, "Lotteries, other than the types of pari-mutuel pools authorized by law as of the effective date of this constitution, are hereby prohibited in this state."¹¹

In 1986, Florida voters approved an amendment to the Florida Constitution to allow the state to operate a lottery. Section 15 of Article X of the Florida Constitution provides as follows:

Lotteries may be operated by the state.... On the effective date of this amendment, the lotteries shall be known as the Florida Education Lotteries. Net proceeds derived from the lotteries shall be deposited to a state trust fund, to be designated The State Education Lotteries Trust Fund, to be appropriated by the Legislature. The schedule may be amended by general law.

Chapter 24, F.S., was enacted by ch. 87-65, L.O.F., to establish the state lottery pursuant to the constitutional authorization set forth above. Section 24.102, F.S., creates the Department of the Lottery (Lottery) and states the Legislature's intent that it be self-supporting, revenue-producing, and function as an entrepreneurial business enterprise. Florida began offering lottery games in 1988, with a \$1 weekly drawing.¹² Since then, the Lottery has grown to include approximately 60 different scratch-off games available at over 13,000 retailer locations, with lottery ticket prices ranging from \$1 to \$30.¹³ This growth resulted in more than \$7.1 billion in total sales for the 2018-2019 fiscal year.¹⁴

¹ S. 849.08, F.S.

² S. 849.01, F.S.

³ S. 849.09, F.S.

⁴ S. 849.16, F.S.

⁵ S. 849.085, F.S.

⁶ S. 849.0931, F.S.

⁷ S. 849.086, F.S.

⁸ S. 849.0935, F.S.

⁹ S. 849.094, F.S., authorizes game promotions in connection with the sale of consumer products or services.

¹⁰ S. 546.10, F.S.

¹¹ The pari-mutuel pools that were authorized by law on the effective date of the Florida Constitution (Nov. 5, 1968) include horseracing, greyhound racing and jai alai games.

¹² Fla. Lottery, *History*, <http://www.flalottery.com/history> (last visited Jan. 22, 2020).

¹³ *Id.*; Fla. Lottery, *Scratch Offs*, <http://www.flalottery.com/scratch-offs?amount=30> (last visited Jan. 22, 2020).

¹⁴ Office of Program Policy Analysis and Government Accountability, *Review of the Florida Lottery, 2019 DRAFT* (Jan. 2020).

Lottery Warning and Problem Gambling

Currently, there is no statutory provision requiring the Lottery to inform customers who purchase lottery tickets of the risks associated with gambling, including the potential for compulsive or addictive gambling. However, the Lottery's website includes a "Play Responsibly" page, which states:

Florida Lottery games are designed to be a fun, low-cost form of entertainment with the added benefit of helping to support education. While most of our players enjoy the fun and entertainment of playing our games, for some, gambling of any kind can be a problem.

To assist individuals and families struggling with addiction, the Florida Lottery encourages them to contact the Florida Council on Compulsive Gambling... Their multilingual Helpline number is:

888-ADMIT IT (888-236-4848)¹⁵

The Play Responsibly page also lists phone numbers and a link where one may call, text, or chat with someone at the National Problem Gambling Helpline as well as a link to Gamblers Anonymous.¹⁶ Phone numbers for the Florida Council on Compulsive Gambling, National Problem Gambling Helpline and Gamblers Anonymous can also be found in "Play Responsibly" pamphlets, located next to tickets in most retailers.¹⁷

In addition, the following statement is found on the back of certain lottery products: "Play Responsibly – If you or someone you know has a gambling problem, call 1-888-ADMIT-IT."¹⁸

Addiction is characterized by the "inability to consistently abstain, impairment in behavioral control, craving, diminished recognition of significant problems with one's behaviors and interpersonal relationships, and a dysfunctional emotional response."¹⁹ Opponents of gambling contend that participants in gambling are particularly susceptible to addiction, specifically in an attempt to overcome the anxiety brought on by the gambling lifestyle.²⁰ Gambling studies indicate that games of chance present the illusion of quick and effortless financial gain yet can often lead to financial loss due to the statistical improbability of winning a prize.²¹ Researchers describe a cycle in which the gambler believes she can win back her losses, with the cycle continuing until she is forced to seek rehabilitation to break her habit.²²

Personal Electronic Devices

The percentage of Americans who own a cellphone has increased significantly, from 62% in 2002 to 96% in 2019.²³ Smartphone ownership has also increased dramatically from 35% in 2011 to 81% in 2019.²⁴ Tablet computers were introduced in 2010 and as of June 2019, roughly half of U.S. adults own

¹⁵ Fla. Lottery, *Where to Play*, <http://www.flalottery.com/whereToPlay> (last visited Jan. 22, 2020).

¹⁶ Fla. Lottery, *Play Responsibly*, <http://www.flalottery.com/playResponsibly> (last visited Jan. 22, 2020).

¹⁷ Document on file with the Gaming Control Subcommittee.

¹⁸ Document on file with the Gaming Control Subcommittee.

¹⁹ Am. Soc'y of Addiction Med., *Quality and Practice*, <http://www.asam.org/quality-practice/definition-of-addiction> (last visited Jan. 22, 2020).

²⁰ See Psychguides.com, *Compulsive Gambling Symptoms, Causes and Effects*, <http://www.psychguides.com/guides/compulsive-gambling-symptoms-causes-and-effects/> (last visited Jan. 22, 2020).

²¹ *Id.*

²² See Natasha Dow Schüll, *Addiction by Design: Machine Gambling in Las Vegas*, 225 (2012).

²³ Pew Research Center; *Mobile Fact Sheet*, <http://www.pewinternet.org/fact-sheet/mobile/> (last visited Jan. 22, 2020).

²⁴ *Id.*

one.²⁵ American ownership of desktop and laptop computers has experienced slight fluctuation over the past 10 years, with ownership remaining around 75%.²⁶

Currently, there is no explicit statutory provision related to the use of such devices in relation to lottery tickets or games. However, given the wording of several statutes and their enactment prior to the advent and proliferation of smartphones, the Lottery's authorizing statutes appear to contemplate the authorization of lottery games in paper form only.²⁷

Recent Developments

Sports betting has become largely popular over the past three decades. In 1992, the federal Professional and Amateur Sports Protection Act (PASPA) was enacted into law. PASPA made it unlawful for a governmental entity or person to sponsor, operate, advertise, promote, license, or authorize a lottery, sweepstakes, or other betting, gambling, or wagering on professional or amateur sports. In May 2018, the U.S. Supreme Court held that the PASPA provision prohibiting state authorization of sports gambling violated the anti-commandeering rule and was therefore unconstitutional.²⁸ As of January 2020, 15 states have legalized sports betting.²⁹

In November 2018, Florida voters passed a constitutional amendment entitled Voter Control of Gambling in Florida, substantially reducing the Legislature's authority to authorize "casino gambling."³⁰ The Florida Lottery, tribal gaming, and pari-mutuels are exempt from the amendment.

Effect of Proposed Changes

The bill requires that beginning January 1, 2021, all advertisements and promotions of lottery games include the following message: "PLAY RESPONSIBLY." If the advertisement is shown on television, the internet, or another electronic medium, the message must appear in black font on a white background and occupy at least five percent of the surface area of the advertisement or promotion. If the advertisement is in print, including a newspaper, magazine, or billboard, the message must appear in prominent text and occupy at least five percent of the total surface area of the advertisement or promotion. If the advertisement is on the radio, the message must be audibly announced at the conclusion of the advertisement or promotion.

The bill requires that beginning January 1, 2021, all contracts for the printing of lottery tickets specify that tickets printed on or after January 1, 2022, must include the following message: "PLAY RESPONSIBLY." The message must appear in prominent text on the front of each ticket and occupy at least five percent of the total surface area of the ticket.

The bill prohibits the use of electronic devices to play lottery games.³¹ The bill also clarifies that the Lottery may not conduct any lottery game in which the winner is chosen based upon the activities or outcomes of one or more sporting events.

The bill requires the Lottery to make an annual payment of \$500,000 for services related to the prevention of compulsive and addictive gambling. The Lottery must contract for such services, which must include an advertising program to encourage responsible gambling practice and a publicized

²⁵ *Id.*

²⁶ *Id.*

²⁷ S. 24.112(13), F.S.; S. 24.105(6), F.S.; S. 24.108(2), F.S. (1987).

²⁸ In 2012, New Jersey enacted a constitutional amendment making it lawful for the legislature to authorize sports gambling. The National Collegiate Athletic Association brought suit, ultimately leading to a ruling by the U.S. Supreme Court invalidating PASPA. *Murphy v. NCAA*, 138 S.Ct. 1461, 1471 (2018).

²⁹ Dustin Gouker, *Legislative Tracker: Sports Betting*, Legal Sports Report (Jan. 11, 2020), <https://www.legalsportsreport.com/sportsbetting-bill-tracker/> (last visited Jan. 22, 2020).

³⁰ FLA. CONST. ART. X, §30.

³¹ This does not apply to Lottery vending machines under s. 24.112, F.S.

telephone help line. Any contract for these services must include accountability standards, which must be met by a private provider. Failure by the private provider to meet any material terms of the contract, including the accountability standards, will result in a breach of contract or grounds for nonrenewal. The annual payment would be made from the funds remaining in the Operating Trust Fund after transfers to the Educational Enhancement Trust Fund.

B. SECTION DIRECTORY:

Section 1: Amends s. 24.105, F.S., relating to powers and duties of the Department of the Lottery.

Section 2: Amends s. 24.107, F.S., relating to advertising and promotions of lottery games.

Section 3: Amends s. 24.111, F.S., relating to vendors; disclosure and contract requirements.

Section 4: Amends s. 24.121, F.S., relating to allocation of revenues and expenditure of funds for public education.

Section 5: Provides an effective date.

II. FISCAL ANALYSIS & ECONOMIC IMPACT STATEMENT

A. FISCAL IMPACT ON STATE GOVERNMENT:

1. Revenues:

See fiscal comments.

2. Expenditures:

See fiscal comments.

B. FISCAL IMPACT ON LOCAL GOVERNMENTS:

1. Revenues:

None.

2. Expenditures:

None.

C. DIRECT ECONOMIC IMPACT ON PRIVATE SECTOR:

None.

D. FISCAL COMMENTS:

The bill may have a fiscal impact on state government to the extent that there are costs associated with compliance or there is any reduction in lottery sales as a result of the message required by this legislation. However, the bill has not yet been reviewed by the Revenue Estimating Impact Conference.

III. COMMENTS

A. CONSTITUTIONAL ISSUES:

1. Applicability of Municipality/County Mandates Provision:

Not applicable. The bill does not appear to affect county or municipal governments.

2. Other:

None.

B. RULE-MAKING AUTHORITY:

None.

C. DRAFTING ISSUES OR OTHER COMMENTS:

None.

IV. AMENDMENTS/ COMMITTEE SUBSTITUTE CHANGES

1 A bill to be entitled
 2 An act relating to lottery games; amending s. 24.105,
 3 F.S.; prohibiting an electronic device from being used
 4 by a player to play any lottery game; prohibiting the
 5 department from authorizing the operation of a
 6 specified lottery game; amending s. 24.107, F.S.;
 7 requiring the Department of the Lottery to include a
 8 specified warning in all advertisements and promotions
 9 of lottery games; providing an exception; providing
 10 requirements for such warning; amending s. 24.111,
 11 F.S.; requiring all contracts between the department
 12 and a vendor to include a provision that requires the
 13 vendor to place or print a specified warning on all
 14 lottery tickets; providing an exception; providing
 15 requirements for such warning; amending s. 24.121,
 16 F.S.; requiring certain funds in the Operating Trust
 17 Fund to be used for a specified annual payment for
 18 services relating to the prevention of compulsive and
 19 addictive gambling; requiring the department to
 20 contract for such services; providing contract
 21 requirements; providing an effective date.

22
 23 Be It Enacted by the Legislature of the State of Florida:

24
 25 Section 1. Paragraph (a) of subsection (9) of section

26 24.105, Florida Statutes, is amended to read:

27 24.105 Powers and duties of department.—The department
28 shall:

29 (9) Adopt rules governing the establishment and operation
30 of the state lottery, including:

31 (a) The type of lottery games to be conducted, except
32 that:

33 1. The ~~no~~ name of an elected official may not ~~shall~~ appear
34 on the ticket or play slip of any lottery game or on any prize
35 or on any instrument used for the payment of prizes, unless such
36 prize is in the form of a state warrant.

37 2. ~~no~~ Coins or currency may not ~~shall~~ be dispensed from
38 any electronic computer terminal or electronic device used in
39 any lottery game.

40 3. Other than as specifically provided in s. 24.112, an
41 electronic computer ~~no~~ terminal or electronic device may not be
42 used by the player to play for any lottery game ~~which may be~~
43 ~~operated solely by the player without the assistance of the~~
44 ~~retailer.~~

45 4. The department may not authorize the operation of a
46 lottery game in which the winner is chosen on the basis of the
47 activities or outcomes of one or more sporting events.

48 Section 2. Subsection (3) is added to section 24.107,
49 Florida Statutes, to read:

50 24.107 Advertising and promotion of lottery games.—

51 (3) Beginning January 1, 2021, all advertisements and
 52 promotions of lottery games under this chapter, excluding multi-
 53 state lottery games, must include a warning that meets all of
 54 the following requirements:

55 (a) If on television, on the Internet, or in any other
 56 electronic medium, appear in black font on a white background
 57 and occupy at least 5 percent of the total surface area of the
 58 advertisement or promotion.

59 (b) If in print, including in a newspaper, in a magazine,
 60 or on a billboard, appear in prominent text and occupy at least
 61 5 percent of the total surface area of the advertisement or
 62 promotion.

63 (c) If on radio, be audibly announced at the conclusion of
 64 the advertisement or promotion.

65 (d) Contain the following message: "PLAY RESPONSIBLY."

66 Section 3. Subsection (8) is added to section 24.111,
 67 Florida Statutes, to read:

68 24.111 Vendors; disclosure and contract requirements.—

69 (8) Beginning January 1, 2021, all contracts subject to
 70 this section must contain a provision that requires the vendor
 71 to place or print a warning on all lottery tickets sold under
 72 this chapter, excluding multi-state lottery tickets. The warning
 73 must meet all of the following requirements:

74 (a) Appear in prominent text on the front side of the
 75 lottery ticket and occupy at least 5 percent of the total

76 surface area of the lottery ticket.

77 (b) Contain the following message: "PLAY RESPONSIBLY."

78 (c) Appear on all lottery tickets printed on or after
 79 January 1, 2022.

80 Section 4. Subsection (3) of section 24.121, Florida
 81 Statutes, is amended to read:

82 24.121 Allocation of revenues and expenditure of funds for
 83 public education.—

84 (3) The funds remaining in the Operating Trust Fund after
 85 transfers to the Educational Enhancement Trust Fund shall be
 86 used for:

87 (a) The payment of administrative expenses of the
 88 department. These expenses shall include all costs incurred in
 89 the operation and administration of the lottery and all costs
 90 resulting from any contracts entered into for the purchase or
 91 lease of goods or services required by the lottery, including,
 92 but not limited to:

93 1.~~(a)~~ The compensation paid to retailers.~~†~~

94 2.~~(b)~~ The costs of supplies, materials, tickets,
 95 independent audit services, independent studies, data
 96 transmission, advertising, promotion, incentives, public
 97 relations, communications, security, bonding for retailers,
 98 printing, distribution of tickets, and reimbursing other
 99 governmental entities for services provided to the lottery.~~†~~~~and~~

100 3.~~(c)~~ The costs of any other goods and services necessary

101 to implement ~~for effectuating the purposes of~~ this act.

102 (b) The annual payment of \$500,000 for services related to
103 the prevention of compulsive and addictive gambling. The
104 department shall, subject to competitive bidding, contract for
105 such services, which must include an advertising program to
106 encourage responsible gambling practices and to publicize a
107 telephone help line. The terms of any contract for such services
108 must include accountability standards that must be met by a
109 private provider. The failure of a private provider to meet any
110 material terms of the contract, including the accountability
111 standards, shall constitute a breach of contract or grounds for
112 nonrenewal.

113 Section 5. This act shall take effect July 1, 2020.