

GRAY ROBINSON
ATTORNEYS AT LAW

Dean Cannon
Chief Executive Office

850-577-9090

DEAN.CANNON@GRAY-ROBINSON.COM

301 SOUTH BRONOUGH STREET
SUITE 600
POST OFFICE BOX 11189 (32302-3189)
TALLAHASSEE, FLORIDA 32301
TEL 850-577-9090
FAX 850-577-3311
gray-robinson.com

BOCA RATON
FORT LAUDERDALE
FORT MYERS
GAINESVILLE
JACKSONVILLE
KEY WEST
LAKELAND
MELBOURNE
MIAMI
NAPLES
ORLANDO
TALLAHASSEE
TAMPA
WASHINGTON, DC
WEST PALM BEACH

July 1, 2020

Christopher Knife, Executive Director
College of Central Florida Foundation, Inc.
3001 S.W. College Road
Ocala, Florida 34475-4415
Via email: knifec@cf.edu

Re: Agreement with GrayRobinson, P.A.

Dear Mr. Knife:

Thank you very much for your interest in GrayRobinson, P.A. ("GrayRobinson" or "the Firm"). We appreciate the opportunity to provide governmental consulting services to the College of Central Florida Foundation, Inc. ("COCF" or "you"). The Firm is committed to providing the highest level of service in furtherance of your goals. This agreement will describe the terms under which that representation will occur.

You have asked that we represent COCF before the State of Florida on issues related to the executive and legislative branches of government.

The entire team of GrayRobinson's lobbyists will be available to advance COCF's interests. However, in order to ensure that your needs are efficiently and fully addressed, I will be the primary contact for this representation.

In exchange for these services, COCF has agreed to pay the Firm \$6,300 per month through June 2021. All payments should be remitted to 301 East Pine Street #1400, Orlando, FL 32801 or via ACH transfer or other electronic transfer upon receipt of invoice. Both COCF and the Firm have the right to terminate this contract with or without cause with thirty (30) days' notice given. Also, by signing below, you agree that you will complete any forms necessary to comply with lobbyist registration requirements under Florida law that may arise as a result of our representation of COCF during the term of this contract or after its termination should reporting periods overlap.

Unless you direct otherwise, the Firm will report 60% of our fees and reimbursements as Legislative Branch lobbying fees and 40% of our fees and reimbursements as Executive Branch lobbying fees.

GrayRobinson has a policy of declining representation of clients when that representation would immediately create a direct conflict with other clients. You have retained GrayRobinson for representation as outlined above, and we know of no conflicts with our current clients. If you ever have a concern about perceived or potential conflict, we ask that you alert us immediately so we can address it in a mutually acceptable fashion. We will do the same. In order to ensure the candor and trust in our relationship that forms the basis of effective representation, it is the policy of the Firm to keep confidential all information about your interests and strategies. Because information is our stock in trade and because advancing your interests may depend on it, we ask that you also keep confidential any

Page 2

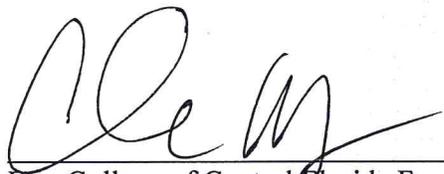
information we may share with you regarding political strategy, insight, information, or analysis.

I believe the above reflects our understanding. If it does, please sign this agreement and return to me. I appreciate your attention to this matter and look forward to working with you. Please never hesitate to contact me if we can assist COCF in any way.

Sincerely,



Dean Cannon



For: College of Central Florida Foundation, Inc.

6/3/2010

Date

GRAY ROBINSON
ATTORNEYS AT LAW

Dean Cannon
Statewide Chairman of Government Affairs and
Executive Vice President

850-577-9090

DEAN.CANNON@GRAY-ROBINSON.COM

301 SOUTH BRONOUGH STREET
SUITE 600
POST OFFICE BOX 11189 (32302-3189)
TALLAHASSEE, FLORIDA 32301
TEL 850-577-9090
FAX 850-577-3311
gray-robinson.com

BOCA RATON
FORT LAUDERDALE
FORT MYERS
GAINESVILLE
JACKSONVILLE
KEY WEST
LAKELAND
MELBOURNE
MIAMI
NAPLES
ORLANDO
TALLAHASSEE
TAMPA
WASHINGTON, DC
WEST PALM BEACH

July 1, 2019

Christopher Knife, Executive Director
College of Central Florida Foundation, Inc.
3001 S.W. College Road
Ocala, Florida 34475-4415
Via email: knifec@cf.edu

Re: Agreement with GrayRobinson, P.A.

Dear Mr. Knife:

Thank you very much for your interest in GrayRobinson, P.A. ("GrayRobinson" or "the Firm"). We appreciate the opportunity to provide governmental consulting services to the College of Central Florida Foundation, Inc. ("COCF" or "you"). The Firm is committed to providing the highest level of service in furtherance of your goals. This agreement will describe the terms under which that representation will occur.

You have asked that we represent COCF before the State of Florida on issues related to the executive and legislative branches of government.

The entire team of GrayRobinson's lobbyists will be available to advance COCF's interests. However, in order to ensure that your needs are efficiently and fully addressed, I will be the primary contact for this representation.

In exchange for these services, COCF has agreed to pay the Firm \$6,300 per month through June 2020. All payments should be remitted to 301 East Pine Street #1400, Orlando, FL 32801 or via ACH transfer or other electronic transfer upon receipt of invoice. Both COCF and the Firm have the right to terminate this contract with or without cause with thirty (30) days' notice given. Also, by signing below, you agree that you will complete any forms necessary to comply with lobbyist registration requirements under Florida law that may arise as a result of our representation of COCF during the term of this contract or after its termination should reporting periods overlap.

Unless you direct otherwise, the Firm will report 60% of our fees and reimbursements as Legislative Branch lobbying fees and 40% of our fees and reimbursements as Executive Branch lobbying fees.

GrayRobinson has a policy of declining representation of clients when that representation would immediately create a direct conflict with other clients. You have retained GrayRobinson for representation as outlined above, and we know of no conflicts with our current clients. If you ever have a concern about perceived or potential conflict, we ask that you alert us immediately so we can address it in a mutually acceptable fashion. We will do the same. In order to ensure the candor and trust in our relationship that forms the basis of effective representation, it is the policy of the Firm to keep confidential all information about your interests and strategies. Because information is our stock in trade and because advancing your interests may depend on it, we ask that you also keep confidential any

Page 2

information we may share with you regarding political strategy, insight, information, or analysis.

I believe the above reflects our understanding. If it does, please sign this agreement and return to me. I appreciate your attention to this matter and look forward to working with you. Please never hesitate to contact me if we can assist COCF in any way.

Sincerely,



Dean Cannon



For: College of Central Florida Foundation, Inc.

7/1/19
Date