

**Jerry H. Sansom**  
P.O. Box 98  
Cocoa, FL 32923

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Telephone 321-777-8130  
Fax 321-779-4884

September 12, 2013

Mr. Jim McKnight  
City Manager, City of Rockledge  
1600 Huntington Lane  
Rockledge, FL 32955

**Letter of Agreement for Legislative Representation**

Dear Mr. McKnight:

Please thank the Mayor and Council for allowing me to provide consulting services for the City on issues before the Florida Legislature. I am also available, as the need arises, to represent the City before the Governor and Cabinet, Florida's various Executive agencies, and any other appropriate governmental agencies.

I sincerely appreciate the confidence that the Mayor, Council and you have in me and my ability to assist the City in carrying out its goals and objectives of keeping Rockledge the best community in Brevard County in which to live and do business.

The following is a letter of agreement for providing continuing representation for the City on those specific projects and issues as you, the Mayor or Council may direct. When appropriate, I will also offer recommendations to you and, upon your approval and authorization, will work toward the desired outcome.

I will be compensated for my services in the following manner.

**FEES**

I will devote my time to your representation at the rate of \$10,000 annually. This is based on the rate of \$500 per month except for the months of January and February which will be billed at \$1000 each and March and April which will be billed at \$2000 each. My time on your behalf will be spent as directed by you, the Mayor or Council and fully accounted for by written itemized invoices, which will include the date that services were performed, a brief description of the services performed, and the time expended.

This agreement shall take effect October 1, 2013 and unless terminated by the City as provided for herein, shall remain in effect for an indefinite period of time or until modified by agreement of both parties.

**COSTS**

I will have the authority to incur reasonable and customary costs such as telephone, copying, automobile mileage, and other similar costs on your behalf. Costs such as air travel, overnight accommodations, and other similar significant costs will only be incurred with your prior approval.

**BILLING**

I will bill the City quarterly for fees and costs. You shall pay the full amount of the properly submitted invoices within 30 days of the invoice date. If a properly submitted invoice is not paid when due, I may, at my election, suspend representation on your behalf for such period of time, as the invoice remains unpaid.

**COLLECTION OF FEES**

The City of Rockledge accepts responsibility for the costs and fees incurred on its behalf, provided such fees and costs are justified by written itemized invoices and incurred pursuant to the terms and conditions of this letter of agreement.

**TERMINATION**

The City of Rockledge shall have the right to terminate this Agreement at any time, with or without cause and penalty, by providing me at least thirty (30) days written notice. Upon receipt of said notice, I will discontinue all representation on behalf of the City unless the notice provides otherwise.

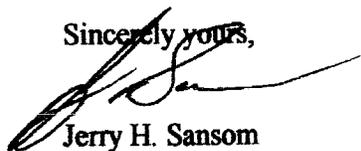
**DISPUTES**

In the event either party institutes a law suit to enforce the terms and conditions of this letter of agreement, the prevailing party to the extent permitted by law, shall be provided reasonable attorney's fees and costs incurred in such suit.

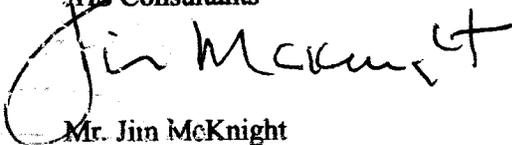
**ACCEPTANCE**

By affixing your signature, below, you acknowledge and accept the terms and conditions contained herein.

Sincerely yours,



Jerry H. Sansom  
JHS-Consultants

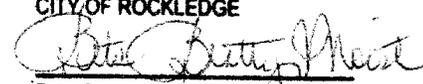


Mr. Jim McKnight  
City Manager, City of Rockledge

10/3/2013

CERTIFIED to be a true and exact copy of the original document: Letter of Agreement  
consisting of 2 total pages.

WITNESS my hand and official seal this 10-16-13

CITY OF ROCKLEDGE  
  
Betsi Beatty Moist, City Clerk