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March 4, 2014

Collier County Board of County Commissioners
Attn: Leo Ochs
3299 Tamiami Trail East
Naples, FL 34112

Re: 2014 Lobbying Representation

Dear Mr. Ochs:

Thank you for your confidence in GrayRobinson's representation of Collier County Board of County Commissioners. Our representation will include providing Executive and Legislative branch lobbying services, including analysis and tracking of legislation filed. Our representation under this engagement is solely confined to lobbying services and does not include legal services which may be contracted for separately at your discretion.

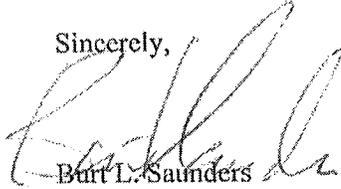
The purpose of this letter is to confirm the monthly retainer amount and to otherwise clarify the general terms and conditions under which GrayRobinson will provide representation. Our monthly fee for this scope of work will be \$3,500.00 beginning on February 25, 2014, and continuing month to month thereafter unless terminated by either party with 30 days' notice.

The Florida Legislature's Joint Legislative Auditing Committee has just issued guidelines on the application of the Executive and Legislative branch lobbying registrations and reporting of fees and costs. Based upon those guidelines, we will be registering to represent you before the Executive Branch as well as the Legislative Branch.

GrayRobinson will report 75% of our fees and reimbursements as Legislative Branch lobbying fees and cost and 25% as Executive Branch lobbying fees and costs. All payments are subject to public disclosure per Florida Statute.

If these terms are acceptable to you, please sign this letter below and return it to me at your earliest convenience. We look forward to continuing the relationship with you.

Sincerely,



Burr L. Saunders

ACCEPTED BY:

Collier County Board of County Commissioners

Date:

4/10/14

By:

Its

Deborah P. Wickett
Legislative Affairs
Coordinator