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PEEBLES SMITH & MATTHEWS

August 1, 2018

Mr. Randy Knight, City Manager
City of Winter Park
401 Park Avenue South
Winter Park, Florida 32789

Dear Mr. Knight:

This letter will serve to confirm the terms of the agreement of Peebles, Smith & Matthews, Inc. and GrayRobinson, P.A. (the "Team") for the provision of legislative and executive branch lobbying to the City of Winter Park (the "City").

The Team will represent the City's interests in state government relations on issues of priority to the City. This work will include representation before executive agencies, identification of legislative priorities, formulation of strategy, research, providing testimony or other information to committees or officials, communications with elected officials and staff on behalf of the City and, reporting on the status of work and pending issues to the City.

The City has agreed to pay a total annual fee of $60,000, plus directly incurred and authorized travel expenses. The fee will be billed and payable quarterly. The term of the contract shall be October 1, 2018 through September 30, 2019.

Please acknowledge that this letter correctly reflects the terms of our engagement by signing, dating and returning to me the enclosed copy of this letter. There is space for this acknowledgement below my signature.

We appreciate the opportunity to represent the City.

Sincerely,

William J. Peebles

Accepted for:

City of Winter Park

BY: DocuSigned by: Randy Knight
Randy Knight
City Manager

Date: August 29, 2018

Peebles, Smith & Matthews, Inc.

By:
William Peebles
Principal

Date: 8/1/18

PO Box 10930, Tallahassee, Florida 32302 | Phone: (850) 681-7383 | Fax: (850) 681-7271 | www.psmfl.net

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PEEBLES SMITH & MATTHEWS

September 1, 2017

Mr. Randy Knight, City Manager
City of Winter Park
401 Park Avenue South
Winter Park, Florida 32789

Dear Mr. Knight:

This letter will serve to confirm the terms of the agreement of Peebles, Smith & Matthews, Inc. and GrayRobinson, P.A. (the "Team") for the provision of legislative and executive branch lobbying to the City of Winter Park (the "City").

The Team will represent the City's interests in state government relations on issues of priority to the City. This work will include representation before executive agencies, identification of legislative priorities, formulation of strategy, research, providing testimony or other information to committees or officials, communications with elected officials and staff on behalf of the City and, reporting on the status of work and pending issues to the City.

The City has agreed to pay a total annual fee of $60,000, plus directly incurred and authorized travel expenses. The fee will be billed and payable quarterly. The term of the contract shall be October 1, 2017 through September 30, 2018.

Please acknowledge that this letter correctly reflects the terms of our engagement by signing, dating and returning to me the enclosed copy of this letter. There is space for this acknowledgement below my signature.

We appreciate the opportunity to represent the City.

Sincerely,

John

John W. Smith

Accepted for:
City of Winter Park

BY: DocuSigned by: Randy Knight
FD2029B59B024BC...
Randy Knight
City Manager

Date: February 28, 2018

Peebles, Smith & Matthews, Inc.

By: John W. Smith
John W. Smith
Principal

Date: 10/1/17

PO Box 10930, Tallahassee, Florida 32302 | Phone: (850) 681-7383 | Fax: (850) 681-7271 | www.psmfl.net

PEEBLES & SMITH, INC.

William J. Peebles
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bill@peebles-smith.com

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Post Office Box 10930
Tallahassee, Florida 32302
Telephone: (850) 681-7383 Facsimile: (850) 681-7271
Email: office@peebles-smith.com

John Wayne Smith
Cellular: (850) 570-7242
john@peebles-smith.com

September 1, 2016

Mr. Randy Knight, City Manager
City of Winter Park
401 Park Avenue South
Winter Park, Florida 32789

Dear Mr. Knight:

This letter will serve to confirm the terms of the agreement of Peebles & Smith, Inc. and GrayRobinson, P.A. (the "Team") for the provision of legislative and executive branch lobbying to the City of Winter Park (the "City").

The Team will represent the City's interests in state government relations on issues of priority to the City. This work will include representation before executive agencies, identification of legislative priorities, formulation of strategy, research, providing testimony or other information to committees or officials, communications with elected officials and staff on behalf of the City and, reporting on the status of work and pending issues to the City.

The City has agreed to pay a total annual fee of $60,000, plus directly incurred and authorized travel expenses. The fee will be billed and payable monthly. The term of the contract shall be October 1, 2016 through September 30, 2017.

Please acknowledge that this letter correctly reflects the terms of our engagement by signing, dating and returning to me the enclosed copy of this letter. There is space for this acknowledgement below my signature.

We appreciate the opportunity to represent the City.

Sincerely,

William J. Peebles

Accepted for:
City of Winter Park

BY: Randy Knight
City Manager

Date: 9-22-16

Peebles & Smith, Inc.

By: William J. Peebles
Principal

Date: 9/29/16