



THE FIORENTINO GROUP

GOVERNMENT RELATIONS AND BUSINESS DEVELOPMENT

December 11, 2018

The Honorable Tom Bexley
Clerk of the Circuit Court and Comptroller
Flagler County, Florida
1769 East Moody Boulevard, Building 1
Bunnell, Florida 32110

Re: State Government Relations Consulting Services

Dear Tom:

Thank you for continuing to retain The Fiorentino Group to represent the Office of the Flagler County Clerk of the Circuit Court and Comptroller ("Clerk"). We will continue to serve as legislative counsel and work with Florida's executive and legislative branches on state issues relating to county circuit courts, as well as other issues of concern specific to Flagler County. This will include tracking legislation, facilitating and attending meetings with key legislative leaders and executive branch officials, and legislative advocacy.

The purpose of this letter is to confirm our engagement as legislative counsel and to provide you certain information concerning our fees, billing and collection policies, and other terms that will govern our relationship. Although we do not wish to be overly formal in our relationship with you, we have found it a helpful practice to confirm with our clients the nature and terms of our representation. Enclosed with this letter are our firm's standard terms of engagement. Please review these and let me know if you have any questions concerning our policies.

We will continue our representation of the Clerk for a fixed fee of \$1,000 per month for the 12-month period beginning January 1, 2019 and continuing through December 31, 2019, plus any reasonable necessary expenses and any advanced costs, including travel expenses. Either party may terminate this agreement upon 90 days' written notice.

If the terms described above and in the attached terms of engagement are satisfactory, please so indicate by signing and returning the enclosed copy of this letter.

The Honorable Tom Bexley
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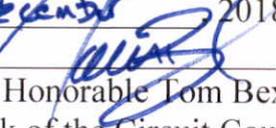
We appreciate the opportunity to continue working with you and your team. We look forward to our mutual success in 2019 and beyond.

Sincerely,

THE FIORENTINO GROUP


T. Martin Fiorentino, Jr.

Approved this 18TH day of
December 2018

By: 
The Honorable Tom Bexley
Clerk of the Circuit Court
and Comptroller
Flagler County, Florida

TMF/tm
Enclosures

TERMS OF ENGAGEMENT

We appreciate your decision to retain The Fiorentino Group. This document explains how we work, our obligations to you and your obligations to us, what we will do on your behalf, and how our charges will be billed. Experience has shown that an understanding of these matters will contribute to a better relationship between us, and that in turn makes our efforts more productive.

Our engagement and the services that we will provide to you are limited to the matter identified in the accompanying letter. Any changes in the scope of our representation as described in the letter must be approved in writing.

Confidentiality and Related Matters

As a matter of professional responsibility, we will preserve the confidences and secrets of our clients. This professional obligation exists to encourage candid and complete communication between clients and The Fiorentino Group. We can perform truly beneficial services for our clients only if we are aware of all information that might be relevant to our representation. Consequently, we trust that our relationship with you will be based on mutual confidence and unrestrained communication that will facilitate our proper representation of you.

Fees, Billing and Out-of-Pocket Expense

Our statements are rendered monthly. Fees are due and payable at the beginning of each month. We will send you an invoice and would appreciate your prompt payment. If our statements are not paid in a timely manner, we reserve the right to discontinue services. In addition to our fees, our statements will include out-of-pocket expenses that we have advanced on your behalf, and our internal charges.

We invite you to discuss freely with us any questions that you have concerning a fee charged for any matter. We want our clients to be satisfied with both the quality of our services and the reasonableness of the fees that we charge for those services.

* * * * *

Your agreement to this engagement constitutes your acceptance of the foregoing terms and conditions. If any of them are unacceptable to you, please advise us now so that we can resolve any differences and proceed with a clear, complete, and consistent understanding of our relationship. We look forward to working with you and to a mutually satisfactory relationship.



THE FIORENTINO GROUP

GOVERNMENT RELATIONS AND BUSINESS DEVELOPMENT

November 7, 2017

The Honorable Tom Bexley
Clerk of the Circuit Court and Comptroller
Flagler County, Florida
1769 East Moody Boulevard, Building 1
Bunnell, Florida 32110

Re: State Government Relations Consulting Services

Dear Mr. Bexley:

Thank you for retaining The Fiorentino Group to represent the Office of the Flagler County Clerk of the Circuit Court and Comptroller ("Clerk"). Our engagement will involve serving as legislative counsel and working with Florida's executive and legislative branches on state issues relating to county circuit courts, as well as other issues of concern specific to Flagler County. This will include tracking legislation, facilitating and attending meetings with key legislative leaders and executive branch officials, and legislative advocacy. We think you will find that The Fiorentino Group offers the quality of service and type of approach that will make for a particularly advantageous partnering arrangement with your organization.

Our firm is uniquely situated to represent the Clerk in the State of Florida. With offices in Jacksonville and Tallahassee, we have an extensive and effective practice with deep roots throughout the state. Our clients benefit from the depth of experience, credibility and contacts that have been developed in representing clients before all levels of government for decades.

The purpose of this letter is to confirm our engagement as legislative counsel and to provide you certain information concerning our fees, billing and collection policies, and other terms that will govern our relationship. Although we do not wish to be overly formal in our relationship with you, we have found it a helpful practice to confirm with our clients the nature and terms of our representation. Enclosed with this letter are our firm's standard terms of engagement. Please review these and let me know if you have any questions concerning our policies.

As agreed, we will represent the Clerk for a fixed fee of \$2,000 per month for the 12-month period beginning ~~November 1~~, 2017 and continuing through ~~October 31~~, 2018, plus any reasonable necessary expenses and any advanced costs, including travel expenses. Either party may terminate this agreement upon 90 days' written notice.

December 15TH

December 14TH

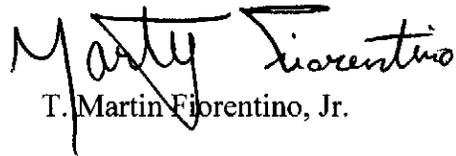
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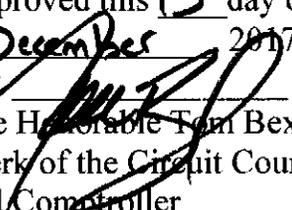
If the terms described above and in the attached terms of engagement are satisfactory, please so indicate by signing and returning the enclosed copy of this letter.

Our goal is to build long-term relationships with our clients by providing demonstrable results, and then grow the relationship over time. We look forward to working with you and to establishing a mutually satisfactory relationship.

Sincerely,

THE FIORENTINO GROUP


T. Martin Fiorentino, Jr.

Approved this 13TH day of
December 2017
By: 
The Honorable Tom Bexley
Clerk of the Circuit Court
and Comptroller
Flagler County, Florida

TMF/tm
Enclosures