



August 29, 2018

Mr. Brian Ballard
Ballard Partners, Inc.
403 East Park Avenue
Tallahassee, FL 32301

Re: State Legislative Agreement – Ballard Partners, Inc./Tampa Port Authority d/b/a Port Tampa Bay

Dear Mr. Ballard:

On August 21, 2018, the Tampa Port Authority d/b/a Port Tampa Bay Board of Commissioners voted to exercise the final one-year extension option of the State Legislative Services Agreement with Ballard Partners, Inc. The final extension option shall commence on September 10, 2018 and end on September 9, 2019, for an amount not to exceed \$60,000 in annual fees. All other terms and conditions of the agreement remain unchanged.

Please acknowledge renewal of the State Legislative Services Agreement by signing the verification section below and returning the executed document. Port Tampa Bay looks forward to continuing to work with Ballard Partners, Inc.

Sincerely,

A handwritten signature in blue ink that reads 'A. Paul Anderson'.

A. Paul Anderson
President and CEO

cc: John Thorington
Donna Wysong

VERIFICATION

I, Brian D. Ballard, on behalf of Ballard Partners, Inc., acknowledge agreement to the extension of the contract under the terms and conditions stated above.

Signed: _____

Dated: 9/27/2018