

Schoolhouse Consulting Group, Inc.

571 Kingsbury Terrace * Wellington, FL 33414 * (561) 644-2439 * Fax: (561) 798-9948
Email: vacrawford@msn.com

May 20, 2019

E. Wayne Gent, Superintendent
St. Lucie County School Board
4204 Okeechobee Road
Fort Pierce, FL 34947

Dear Supt. Gent:

I welcome the opportunity to propose continuing the strong working relationship relative to legislative affairs that we have enjoyed among the Treasure Coast districts during the past nearly 15 years. I appreciate the support that you and the School Board have provided during this period.

This proposal seeks to continue for FY20 the mutual effort of the informal Treasure Coast Workgroup (TCW) that is comprised of Martin, Okeechobee, Palm Beach and St. Lucie Counties. My hope is to do whatever may be possible to continue the TCW as I feel it has been effective in getting our issues considered by regional and state organizations as well as providing unified support for our local delegation members.

At this point, I will be in Tallahassee during most pre-session committee weeks that begin in September and the regular 2020 legislative session which starts January 14, 2020. Today's technology will allow monitoring and direct input as needed, otherwise.

Services to be provided by SCGI:

- Coordination with the Treasure Coast Workgroup Board representatives, superintendents and designated staff in the development, preparation and pursuit of mutual legislative issues for 2020, both federal and state, for School Board approval and dissemination;
- Involvement as related to the TCW in the Memorandum of Understanding (MOU) between the School Board and St. Lucie County Commission if renewed for FY20;
- Assistance with Treasure Coast district representatives on joint legislative issues prior to and/or after the regular Florida Legislative session in 2020. Such meetings can include pertinent federal issues for Congressional Delegation;
- Copies of the "Know Your Legislator" booklet for Board Members, Superintendent and designated staff;
- Regularly submitted written and verbal reports to Board Members and Superintendents including a tracking chart of all bills potentially affecting PreK-12 education updated bi-weekly before the session and weekly during the session with a wrap-up upon adjournment;
- Distribution of "FYI's" from sources available to SCGI concerning state and federal issues to Board Members and the Superintendent on a routine basis;
- Assistance as requested by Board Members and staff with individual legislators locally and in Tallahassee during the session and pre-session committee meetings;
- Wrap-up session on results of the regular Florida and Congressional sessions;
- "24/7" availability for questions/input on issues during 2020 Florida Legislative session; and

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- Attendance, upon request and as scheduling allows, at various meetings involving collective Treasure Coast school district interests.

Support Needed from St. Lucie Schools and Treasure Coast School Districts:

- An overall primary contact plus a main contact for each district to receive and disseminate documents, FYI's (E-mailed);
- Directory of key representatives of participating districts and after-hours contact numbers for possible use during the session; and
- Ability to analyze and provide feedback (immediate during the session) on impact to the district of specific bills and appropriations proposals.

The FY20 agreement period is July 1, 2019 through June 30, 2020. Based on the continuation of a joint legislative agenda with the other districts, the fee would be \$19,800, which is the same as the past two years, and payable in two equal payments invoiced upon Board approval and January 1, 2020. The fee is all inclusive of contractual costs.

Meanwhile, please let me know if you have any questions or any suggested changes to this proposal. I look very much forward to working with you in the coming school year.

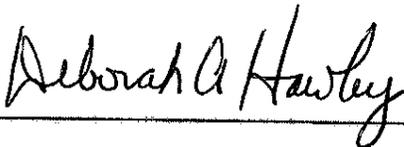
Sincerely,



Vernon A. Pickup-Crawford
President and Consultant
Schoolhouse Consulting Group, Inc.

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Approved:



Date: 6-11-19