

**AMENDMENT NO. 3  
TO  
CONSULTANT FOR LOCAL AND STATE GOVERNMENT RELATIONS  
JPA CONTRACT NO. 17-04**

This Amendment No. 3 to the Consultant for Local and State Government Relations Agreement, made as of April 1, 2020 (the "Amendment"), is entered into between the Jacksonville Port Authority, a Florida public agency hereinafter referred to as "JAXPORT" and Ballard Partners, Inc. hereinafter referred to as "Ballard."

**WHEREAS**, JAXPORT and Ballard entered into an Agreement, dated April 1, 2017 (the "Original Agreement"), pursuant to which JAXPORT engaged Ballard to perform certain Consultant for Local and State Government Relations duties, as specified therein;

**WHEREAS**, the Original Agreement was previously amended on April 1, 2018 ("Amendment No. 1") and March 1, 2019 ("Amendment No. 2"); and

**WHEREAS**, JAXPORT and Ballard desires to further amend the Original Agreement, Amendment No. 1 and Amendment No. 2 by entering into this Amendment No. 3 as set forth herein; and

**NOW, THEREFORE**, for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties do hereby agree as follows:

**1. TERM OF CONTRACT**

- a. The term of the Original Agreement shall be extended from April 1, 2020 to March 31, 2021. Both Parties hereby accept, adopt, and ratify all other terms contained in the Original Agreement, Amendment No. 1 and Amendment No. 2, by exercising this Amendment No. 3, acknowledge that this is the third of three (3) possible one (1) year options whereby zero (0) additional one (1) year options remain. All other provisions, terms, and conditions of the Original Agreement, Amendment No. 1 and Amendment No. 2 remain unchanged and are only amended to the extent necessary to give effect to the purpose and intent of this Amendment No. 3.

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IN WITNESS WHEREOF, the parties hereto have caused this Amendment to be executed by their authorized representatives as of the date set forth in the first paragraph of this Amendment.

**Jacksonville Port Authority**

By:   
(Signature)

Name: Eric Green

Title: Chief Executive Officer

**Ballard Partners, Inc.**

By:   
(Signature)

Name: Brian D. Ballard  
(Print or Type)

Title: President